

Spring Oats

Table 13: Spring Oats Returns

| | Average | top 1/3 | Top v Average |
|---|----------------|----------------|---------------|
| Physical | | | |
| Total No. hectares | 531 | | |
| No. Of Farms | 54 | 18 | |
| Tillage Adj. Ha | 10 | 8 | - 2 |
| Yield t/Ha | 8.0 | 8.4 | + 0.4 |
| Financial | | | |
| Crop Sales €/tonne | € 152 | € 166 | + 15 |
| Gross Output /ha | € 1,368 | € 1,561 | + 193 |
| <i>of which is straw/ha</i> | € 152 | € 172 | + 20 |
| Material Costs/ha | € 455 | € 408 | - 47 |
| Total Machinery Costs/ha | € 292 | € 293 | + 1 |
| <i>of which are contractor/ha</i> | € 139 | € 78 | - 61 |
| <i>Other Variable Costs/ha</i> | € 13 | € 2 | - 10 |
| Gross Margin / Ha | € 608 | € 857 | + 249 |
| Fixed Costs / Ha | € 308 | € 305 | - 3 |
| Net Margin/ha | € 300 | € 552 | + 252 |
| Key Figures | | | |
| Break Even Costs €/ton* | € 133 | € 121 | - 12 |
| Land Lease Costs/ha | € 133 | € 135 | + 2 |
| <i>Net Margin/ha (exc. Land Rental)</i> | € 433 | € 687 | + 254 |

* Cost per ton excluding straw

- Average yields are 0.4t/ha (5%) above the CSO national average, with the top 1/3 of farmers producing 0.8 t/ha (8%) above the CSO national average.
- The top farms had 0.4 t/ha more yield and achieved €15/t more for the grain over the average.

E-Profit Monitor Analysis | 2017

- The gross margin for the top group was €249/ha (41%) higher than the average. This was achieved by higher gross output, +€193/ha and lower material costs of -€47/ha.
- The top farmers Net Margin was €252 (84%) higher than the average group.
- Average net margin of €300 represents a 209% increase over 2016 and was achieved through a combination of increased gross output and lower costs.

