

# ENTERPRISE IRELAND

## Where innovation means business



# What we do?

We enable innovative Irish companies become leading global players in markets worldwide



# Who we work with?



Technology



Life Sciences



Food & Manufacturing



Services



Engineering



# How we work?

4  
Strategic  
Pillars

SCALE

ANTICIPATE

INNOVATE

START





# Today's Focus.....

*“Prepared Consumer Foods”  
and the development of a  
tailored innovation strategy  
for global growth*



# Why PCF – 3 Reasons

## Exports

10.8 Billion  
Exports

1.8 Billion  
PCF

Increase  
of 8%

## Jobs

Fastest growing  
sub sector food

Employees  
over 20,000

Highly  
labour  
intensive

## Scale

Market led  
innovation

Market  
reactive  
Innovation

Highly  
scalable

# Why now?



Sector Driven

Dairy

Primary Meats

Prepared  
Consumer Foods



# 10 Year Vision of Sector



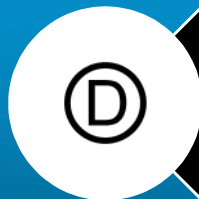
Sector will create 7,500 jobs to reach 28,100 employed



Increase exports by 74% to €3.74 billion



Increase its share of the critical domestic market by 25% to €3.1 billion



Reduce share on imports in the domestic sector by 10%

# Mission

**Improving the  
funding  
environment for  
PCF companies  
to grow**

**Leveraging the  
retailer  
relationship to  
grow domestic  
and international  
market share**

**Establishing a  
new PCF-specific  
focus on R&D  
and innovation**

**Introducing a  
suite of  
competitiveness  
improvement  
measures**

**Enhancing the  
skills and  
capabilities in the  
sector**



# House of PCF Innovation

S  
E  
C  
T  
O  
R

**Pillar 1**  
**Sweet & Savoury**

**Pillar 2**  
**Dairy & Beverage**

**Pillar 3**  
**Protein & Meats**

S  
C  
I  
E  
N  
C  
E

**Sensory**

**Process**

**Packaging & Shelf Life**

**Stakeholders**

# TALENTED PEOPLE

**1<sup>st</sup>** 

1<sup>st</sup> in EU for completion of third-level education

**1<sup>st</sup>** 


1<sup>st</sup> in the world for availability of skilled labour

**1<sup>st</sup>** 

1<sup>st</sup> for flexibility and adaptability of workforce

**2<sup>nd</sup>** 

2<sup>nd</sup> in the world for the openness of the national culture

**3<sup>rd</sup>** 

3<sup>rd</sup> in the world for labour productivity

**35**

Population median age – youngest in the EU

# Thank You

