

Milking Once A Day

Wednesday Jan 15th 2020

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Why Milk OAD and Who?

- Labour
- Lifestyle/Health
- Walking Distance/Hilly Land
- Outside Farm - 2nd Unit
- Off Farm Job
- Drystock Farmers

TAD → OAD

20% Drop in MS yield 1st yr

Partial Compensation from:

- Higher price/litre
- Lower costs (labour, electricity, parlour)
- Better fertility/health
- More time to manage
- Less stress

2019 Profit Monitors (8) – OAD Farms

	Average
Cow Nos.	125
Stocking Rate - Overall Farm - M. Platform	2.60 Lu/Ha 3.30 Lu/Ha
Milk Solids - Kgs/cow - Kgs/ha (All Ha)	389 (377 Coop) 1011
Fat % Pr %	4.96 3.97
SCC	174

2019 Profit Monitors (8)

	Average
Milk Price (cent/litre)	39.90
Total Costs/Cow	€1065
Net Profit/Cow	€619
Net Profit/Ha	€1610

8 Farms – ICBF/Coop Data

	8 Farms	Coop Ave
Milk Price	39.85	33.95
SCC	174	179
Kgs ms/cow	377	395
EBI	€152	€104

Top 3 for Yield Kgs MS

- 409 Kgs MS/Cow to Coop
- 5.09% Fat 4.02% Pr
- 40 cent/litre
- SCC 131,000 (Cluster Flush)
- EBI €171 (National Ave = €109)

OAD Income (8 Farms)

Need 240 Kgs MS/Cow to covers costs
@ 40 cent/litre (€4.40/kg MS)

Ave Yield 8 Farms = 389 Kgs MS/Cow

OAD Income (8 Farms)

389 – 240kgs MS

149kgs MS Profit x €4.40 = €666/Cow

X 125 cows = €83,000

- Living
- Bank
- Tax

Bull Selection

- **Bulls** good Kgs of MS - high Fat & Pr%
- Medium Size
- Good resistance to Mastitis
- Good Udder Support/Teat Placement
- **Cows** – select high persistency
 - low peak production



Transitioning to OAD

- **Profitability??**
 - If borrowed – can debt be managed?
- **Extra Cows**
 - Can you carry 10% more cows?
- **Upskilling**
 - Talk to / Visit Successful OAD farmers
 - Attend OAD Conferences / Farm Meetings
 - Grassland management / Mastitis control
 - OAD Research Herd Teagasc Moorepark

Transitioning to OAD

- **Milk Record** 2–3 years before OAD
- **Cull**
 - high SCC/low yielders
 - poor udders / teat placement / slow milkers
- **Milk OAD** 2 month period in yrs B4 OAD
- **Higher Replacement Rate** in early years
 - Rear up to 35–40 repl/100 cows
 - Buy from good OAD herds

Advisers with Special Interest in OAD

Brian Hilliard, Teagasc, Waterford

Waterford, Wexford, Laois, Carlow, Kildare, Kilkenny, Wicklow & Tipperary

Eoin Horgan, Teagasc, Limerick

Cork, Kerry, Limerick, & Clare

Cian Devaney, Teagasc, Sligo & Trevor Dunwoody, Teagasc, Monaghan

Offaly, Galway, Dublin, Sligo, Roscommon, Louth, Donegal, Longford, Cavan, Mayo, Westmeath, Monaghan, Meath & Leitrim.

**The Person Who Said
It Can't Be Done
Should Never Interrupt The
Person Doing It.**

Thank You