

# Poultry Tax Update ACA-BACK TO BASICS LEADING TO STRUCTURE

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# ifac



01

*Ifac* and Poultry



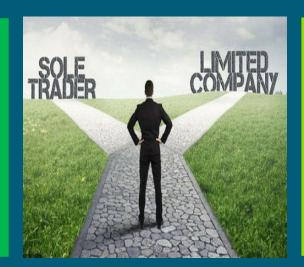
02

Climate Change Tax Incentive -Accelerated Capital Allowances ("ACA")



03

Income Tax – Revisit the basics



04

Farming Structures



01

Ifac & Poultry Sector

#### Ifac and Poultry

- 610 producers (370 Poultry Meet & 240 egg)
- Growing sector in both producers and numbers
  - 31% increase in laying hens from 2010 to 2016
- 70 new planning permissions lodged in 2018
- Circa 180 poultry clients in ifac –
   Cavan & Monaghan



# Broilers

Broilers – Margins per House			
Average Turnover per House	€	443,942	
Average Feed Cost	€	358,460	
Net Profit	€	41,397	

Average Margin	9%
Margin Range	6% to 10%

Low of €22k per house to €64k per house



# Eggs

Eggs – Margin per House			
Average Turnover per House (Net Energy)	€	176,892	
Average Feed Cost	€	73,427	
Net Profit	€	29,084	
Average Margin	16%		
Margin Range	8% to 19%		
Low of €15k per house to €72k per house			





02

Climate Change & Tax Incentives

## **Climate Change & Tax Incentives**



- ACA on energy efficient equipment extended to sole traders, partnerships and others from 1st January 2017
- Must carry on a trade and use the equipment for trading purposes
- The relief does not apply where the equipment is leased, let or hired to any person
- Provisions are available to the end of 2020

# **Accelerated Capital Allowances – "ACA"**

• Capital allowances of 100% in Year 1

#### • To qualify;

- the equipment must meet certain energy-efficiency criteria,
- be specified on a list of approved products
  - SEAI is responsible for maintaining the list with equipment falling into ten designated classes of technology, e.g. Lighting, Heating and Electricity Provision, etc. *and*,
- be above a certain minimum amount to qualify for the increased allowance.

# **Accelerated Capital Allowances**

The energy-efficient equipment must satisfy the following criteria:

- New equipment,
- Acquired and used for the purposes of the trade,
- In use at the end of the chargeable period for which the allowances are claimed,
- It must meet specified energy-efficient criteria,
- It must fall within specified classes of technology listed and
- It must have met the minimum expenditure limits for each class of technology

Energy-efficient equipment that is machinery or plant but that has <u>not</u> been approved can avail of the normal wear and tear allowances (12.5% over 8 years).

How do I know it will qualify - SEAI/grant payable.



03

Income Tax – Revisit the Basics

#### **Income Tax – Reminder of Basics**

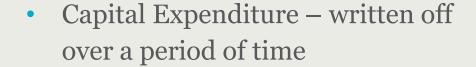
- Income Tax Rates 20% & 40% personal rates
- Tax Bands 2020
  - Single Person €35,300
  - Married One earner couple €44,300
- Tax Credits 2020
  - Single Person €1,650
  - Married Couple €3,300
  - Earned Income Credit €1,500
- PRSI Self Employed 4%



#### USC

- U.S.C. Exempt If Income Below €13,000
- 0.5% to €12,012
- 2% to €20,484 (band increased from €19,874)
- 4.5% to €70,044
- 8% to €100,000
- 11% over €100,000 (non PAYE)

## **Capital Allowances**



- Machinery -12.5% (8 years)
- Farm Buildings 15% (7 years)
- ACA Qualifying spend 100% (1 year)



## **Income Tax - Tips**

- Stock Relief 25%/50%/100%
- Income Averaging 5 years 1 year opt out option other trade restriction removed from 1.1.19
- Family wages pay up to €15k
- Land Leasing tax free income up to €40k p.a
- Succession Tax Credit €5k p.a. for 5 years



#### **Effective Rate of Tax**



- Marginal Rate
  - *Up to €70,044 48.5%*
  - Over €70,044 52%
  - Over €100,000 55% (non paye income)





04

**Farming Structures** 

# **Farming Structures**



- Sole Trader
- Partnership
  - Registered
  - Non Registered
  - SRFP
- Limited Company

#### **Sole Trader**

- Most Common/Less Legalistic
- Easiest to Operate
- Taxation:
  - Income level at where hit high rate
  - Capital Tax Normal Rules
- Volatility measure income averaging
- Available to all



# **Partnerships**

- Registered Farm Partnerships
   (RFP) & Non Registered Farm
   Partnerships;
- Each partner taxed on their share
- Income volatility/Averaging
- Same tax position as sole trader
- RFP Stock relief @ 50% +
   Grants, BPS benefits



# **Succession Farm Partnerships**

#### **Purpose**

Encourage transfers to next generation

#### Commence

• January 2017

#### **Tax Credit**

- €5000 x 5 years
- Split in line with profit sharing ratio
- Does not apply to companies
- Ceases once reach 40



# **Limited Company**



• Step up again is complex

Familiarity helps

Dealing with Company law and Taxes
 (Income, CT and Capital)

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Benefits should outweigh disadvantages

#### Who Does It Suit?

- Developed farmer with high tax
- Developing Farmers with high investment/borrowing require
- Farmers with high borrowings
- Farmers looking to create wealth
- Farmer with low drawings outside of debt repayments
- Not suited to all due to complexity



## **Extracting Cash from Company**



- Directors Loan
  - Assets transferred into Company-stock machinery/BPS/Farmyard
  - Creates a reserve which may be withdrawn tax free from the Company
- Salary/Rent/Dividends

Income Tax up to 40%

PRSI @ 4%

USC @ 8%

- Expenses
  - Wholly and exclusively incurred otherwise not allowable



#### **Extracting Cash from Company**

- Share Buyback
  - Sufficient Cash Reserves
  - Watch Trade Benefit Test
  - Liable to 33% CGT instead of 52% income tax
- Wind Up of Company
  - Liable to CGT @ 33%
  - Possible Reliefs available Retirement Relief and Entrepreneur Relief

#### **Potential Issues**

Farm building where used in trade of farming

No rates

If using Solar etc. will this open up the possibility of rates or same

- Used to generate electricity
- A separate trade?



#### **Potential Issues**

- Liaise with local farm organisation reps
- Don't run off and highlight to local authority
- Ensure issue handled properly



#### Remember

- Company is a separate legal entity
- Company own the assets
- Only retained profit pay at 12.5%
- Winding up is complex
- No income averaging
- Can now qualify as a qualifying lessee
- Entitled to flat rate farmer status for VAT



# Presented by:





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