# **BUDGET CALCULATOR FOR CROPS**

### **Crop-Share Calculator Crop Costs and Returns RECEIPTS** Crop Area Yield Price Straw Other (Bonus, etc) **EU/Government Support** Single Farm Payment **REPS** Direct Payments (e.g. Protein, etc) Other **TOTAL RECEIPTS MACHINERY COSTS\*** Field operations **Machinery Hire** Drying (per hectare basis) **TOTAL MATERIAL COSTS** Seed **Fertiliser** Lime Chemicals: Herbicide **Fungicide** Insecticides **Trace Elements** Other Other Costs (Haulage/Interest, etc) **TOTAL TOTAL EXPENSES Crop Margin**

\* Field operations must not include labour. Machinery hire is 3rd party hire only. Multiply yields by cost per tonne of drying.

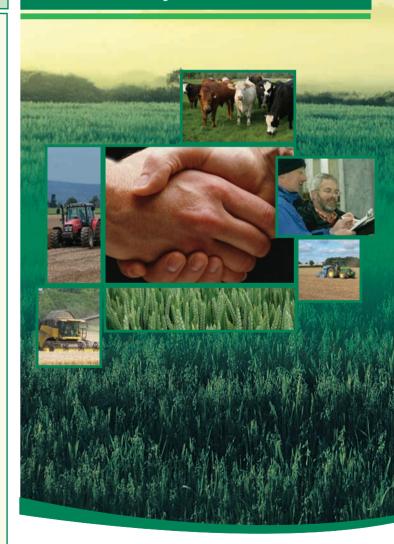
## **Crop-Share Calculator**



Shared percentage of Costs and Returns

|                                     | % return to |              |
|-------------------------------------|-------------|--------------|
| RECEIPTS                            | Landowner   | Share Farmer |
| Grain                               |             |              |
| Straw                               |             |              |
| Other                               |             |              |
| EU/Government Support               |             |              |
| Single Farm Payment                 |             |              |
| REPS                                |             |              |
| Direct Payments (e.g. Protein, etc) |             |              |
| Other                               |             |              |
|                                     |             |              |
| MACHINERY COSTS                     |             |              |
| Field operations                    |             |              |
| Machinery Hire                      |             |              |
| Drying                              |             |              |
|                                     |             |              |
| MATERIAL COSTS per hectare          |             |              |
| Seed                                |             |              |
| Fertiliser                          |             |              |
| Lime                                |             |              |
| Chemicals: Herbicide                |             |              |
| Fungicide                           |             |              |
| Insecticides                        |             |              |
| Trace Elements                      |             |              |
| Other                               |             |              |
| Other Costs (Haulage/Interest, etc) |             |              |
|                                     |             |              |

# Share Farm Agreement An Introductory Guide





#### The Concept

- Share farming businesses involves two parties on the same area of land (the landowner and the share farmer) carrying out separate farming enterprises in the one unit, without forming a partnership or company.
- Both parties share the benefits and the risks.
- There is no fixed annual payment for the land.
- The respective parties can independently sell their share of output and equally cover their input costs.
- Share Farming is approved by the DAFF and can be fully compliant with support schemes including the Share Farming Payment, REPS, AEOS etc.
- Revenue classify participating landowners in a legitimate Share Farming Agreement as "farmers"
- A legal agreement ensures both parties are protected in the event of difficulties arising.

#### Benefits for the Landowner

- Retains control of the land to ensure it is farmed to the highest standards while also giving greater security and reward from farming.
- The initiative can be compliant with all support schemes.
- Provides increased buying and selling power as part of a larger unit.
- Higher returns when yields, weight gain and prices increase.
- Agreed proportional stake in sales (animals, grain and/or straw) ensures farm returns.

#### Benefits for the Share Farmer

- A tailored agreement allows flexibility to suit individual landowner situations.
- No up front and/or other flat rate payments.
- Input costs shared.
- Increased area/scale allows more competitive purchasing and selling and can also reduce fixed costs.
- An improved and stable land base facilitates better planning in both the short and long-term.

#### Operating a Share Farm

- Trust is an essential part of the agreement.
- Discussion on all elements of the agreement is essential before commencement.
- The agreement document should be in place before farming commences.
- The practicalities of the arrangement should mirror the agreement.
- VAT registered farmers/growers and non VAT registered landowners can successfully operate a Share Farming Agreement. Revenue guidelines available.
- The share farmer can buy/sell all produce and then invoice/pay the landowner his/her own share.

#### Setting up a Share Farm Agreement

- Calculating a budget for the crop/enterprise forms the cornerstone of the Agreement (see Crop Share Calculator).
- See the 'Setting up a Share Farming Agreement' brochure for full details.
- Further information is also available on www.teagasc.ie







